



Flash News

spring - summer 2017



40 YEARS *OF SAILING*

In May 2017, our well renowned brand shall complete 40 years of its establishment, having started business back in 1977. We have gone through a lot in these 40 intense years of technological development, cultural change, and economic ups and downs. Years that have become intertwined with the stories of men who made the achievement of this important milestone possible - even in a spirit of self-sacrifice. 40 years of consistency, of convinced and convincing choices, strong vocation, targeted objectives, accomplishments and beyond. These have been years of unceasing endeavor searching for vanguard solutions, while we kept a constant focus on and adhered to the productive world. We have thus developed a wide range of advanced concepts that today make up our corporate assets. We consider this anniversary as a stage of the journey we have undertaken. We have kept our determination, passion and spirit unaltered. Our drawers are still full of projects, which we intend to give the light to. We want this tradition of men and machineries to continue.

PROMOTIONAL OFFERS

To celebrate this 40th anniversary we have conceived a series of exceptional offers valid until June 2017. Amongst the many initiatives promoted by BAMAR, you will be offered some of the most popular products of BAMAR brand at a very special discounted price (extra 20% discount to be added to your standard discount rate in use).

Here are some examples of the items. As you will see, these are the most classic, simple and suitable to be kept in stock.

- GFM - Drum kit + basic furling foil kit made up by hoisting foil, 1 middle foil and halyard swivel (from C0 to C5)
- VANG – Mechanical kicker (from mod. 100 to 400)
- BTM – stay tensioner (from BTM 08 to BTM 14)
- RLG EVO - Drum + halyard swivel kit (from RLG-EVO 08 to RLG EVO 20)
- EJF - motorization + tack adapter + basic furling foil kit made up by hoisting foil, 1 middle foil & halyard swivel (EJF1 & 2)

Furthermore, we offer our Ø 100 mm s.s. backstay block at an extremely competitive price

GFM Anniversary Edition

"I don't know what shape i 'll take, but i know it will be blue..."

Blue as the ocean, as the horizon towards which we sail in our quest for infinity"

Designed to celebrate the Fortieth Anniversary of Bamar trademark, the Anniversary Limited Edition is available for manual furling systems, models C1 and C5.



MICHELE ZAMBELLI

Michele Zambelli joins the family of Bamar testimonials. The young Solo sailor from Romagna already has a long Curriculum. He is getting ready for the OSTAR 2017 onboard his ILLUMIA 12, a high performance 950 Class.

The OSTAR is a Single-handed trans-oceanic race, run against the Northern Winds. It is scheduled every 4 years and has become the most challenging transatlantic race. In fact, it is intertwined with the great icons of the sailing world, from Tabarly to Professor Michel Desjoyeaux, to the Italians, amongst whom we recall Giovanni Soldini, Franco Manzoli, Vittorio Malingri and Andrea Mura.

“The essential Rules were included in a few words. Starting point: Plymouth (UK). Arrival: Newport (USA).” Thus wrote Eric Tabarly in his book “Lonely Victory” in which he spoke about his first participation and victory at the 1964 OSTAR.

THE OSTAR IS NOT JUST A RACE, IT IS AN EXPLOIT

Cold weather, back currents and icebergs are the key elements of this transatlantic race that brings sailors always to the limit both physically and mentally. Along the route of the Titanic, the elements become challenge and the challenge becomes man, in a race not only towards the finish line, but also towards one's resistance.

As usual, Michele prepared this race with care, equipping his boat at its best. The two foresails, CODE 0 and CODE 5, will be equipped with our BAMAR RLG-EVO 08 and RLG-EVO 10 furlers. These will allow Michele control his sails in any weather condition; from dead calm for the Code 0 to strong wind for the Code 5.



Michele Zambelli was born in Forlì in 1990. He discovered sailing as a young boy on the beaches of Romagna and became irrevocably curious and captivated. At the age of 15 he realized his dream: he sailed towards the horizon and beyond reaching the coasts of Croatia. Then, thanks to his friendship with Cino Ricci, skipper of Azzurra at the America's Cup in 1987, he started dreaming about the Ocean.

During the current Spring, this outstanding sailboat is sailing in the western Mediterranean sea to complete various sailing tests.



WORLD'S LARGEST SAILING YACHT FITS BAMAR

The world's largest sailboat, rigged with 3 free standing rotating carbon masts, features the most innovative equipment from BAMAR. The vessel is one of a kind, not only because of its massive size, but also due to the high-end technology in the sail system gear supplied by BAMAR.

BAMAR designs and manufactures customized, integrated hydraulic and electric solutions, to manage and control the sail system maneuvers. Specifically, for this vessel we have designed manufactured hydraulic boom vang, hydraulic traveler kits for boom sheets, rams for boom control, electric captive winches for main halyards and sheets, and customized electric boom furling motorizations.

NEW GFSI GFSE

"flush-deck" hydraulic or electric foresail furlers for fixed stays

The GFSI- GFSE series has been completely upgraded combining new technology and experience deriving from the previous series in production since 2003. These motorized furlers with self-aligning spherical fulcrum, designed for a structural flush-deck installation, may also be supplied with integrated stay tensioning cylinder.

Bamar presents this new line of electric or hydraulic foresail furlers that guarantee unique specifications, high sail furling torque force and speed, synchronization among movements, easy installation, low maintenance, reduced overall dimensions and weight, thus improving comfort and safety onboard.

The flange and all components to be exposed above deck are manufactured in polished 316 stainless steel. Whereas, the reduction gear body and stay tensioning cylinder body to be fitted below deck are made in black hardcote anodized high resistance aluminium.

GFSE 12 ON MYLIUS 65 FD OSCAR3

Oscar3 is a different and innovative sailing yacht. She is the first Flush Deck (FD) Mylius 65' to be launched.

Thanks to her entirely carbon construction, she represents a perfect example of a Mylius Fast cruiser-racer, with interiors and plants made for cruising, but ready to race intensely.

GFSE 16 ON MYLIUS 76 DS "GRILLO PARLANTE"

Mylius 76 is a fast cruiser-racer with a great personality. Its exquisite exterior and interior design matches the best materials and technologies combined with traditional craftsmanship. This enhances comfort, pleasure and safety while sailing. The carbon rig provides for self-tacking or overlapping jibs.

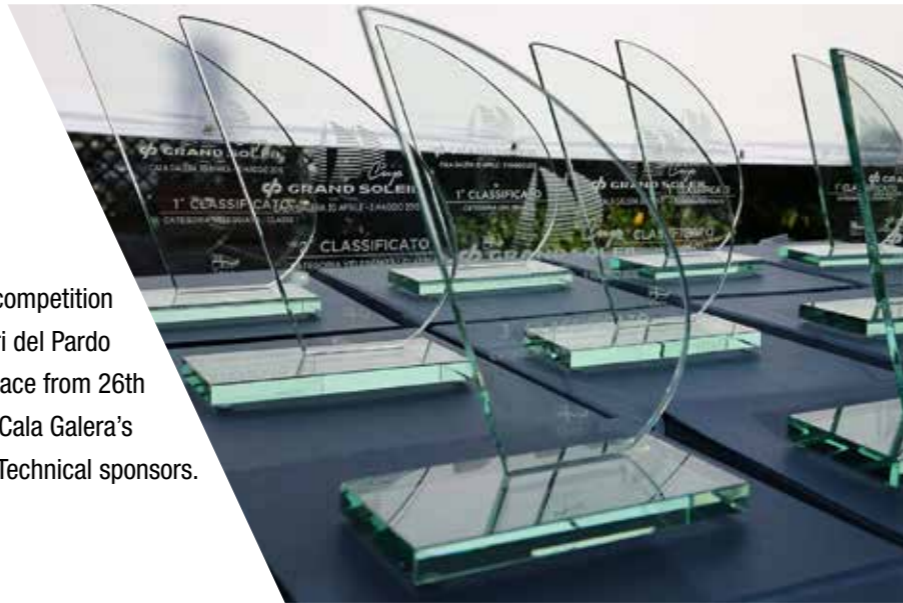


The GFSE 12C flush-deck furler with s. s. body features itself on the bow of Oscar3.

GS CUP 2017

Cala Galera | 26th through 28th May

The appointment with Grand Soleil Cup, the competition dedicated to sailing yachts made by Cantieri del Pardo is back again this year. The race will take place from 26th through 28th May, once more in the Argentario, in Cala Galera's Marina. Bamar is honored to be counted amongst Technical sponsors.



RLG EVO 25R

s/y Whitefin 28 m.

On 21st April, our team installed RLG EVO 25R, the manual furling system for gennaker, on s/y Whitefin, a fantastic sloop with classic lines. Thanks to the perfect weather conditions, installation and sea trials took place as well as we could possibly imagine. The 550 sqm gennaker furls around a 34 m long stay. Perfect test results and fully satisfied owner thanks to the ease of handling this sail with short-handed crew.



VENDEE GLOBE 2017

Dutch skipper Pieter Heerema has crossed the finish line of the Vendée Globe on his No Way Back Thursday, March 2nd to get the seventeenth position. Heerema, aged 65, completed this epic eighth edition becoming the first Dutch skipper to finish the Vendée Globe. He was accompanied on this trip by Bamar RLG-EVO furlers. Initially, the boat was specifically built for Andrea Mura. It was then purchased by the Dutch skipper. Mr Heerema's adventure with this type of boats will probably end, as he declared. It is not excluded that, as it usually happens with this kind of vanguard boats, No Way Back may end up in the hands of another skipper ready to take part to further transoceanic races.



ANDREA MURA

At the OSTAR 2017

Andrea Mura, Bamar testimonial for years, has optimized its OPEN 50 with our furling equipment, in order to attend this tough race once more. The OSTAR, to which Andrea Mura will participate as Defender (on Invitation of the Royal Club of her Majesty, Queen of England), is Scheduled to depart Monday 29th May from Plymouth. Andrea's boat is the multi-titled Open "Vento di Sardegna" equipped with Bamar EVO 20 and 25 RS furlers customized to optimize performance of foresails in any weather condition. Bamar furlers have already accompanied him in the past to conquer the Route du Rhum and other prestigious ocean races.



NEW DEALERS

At Bamar, we are pleased to announce that we have appointed a series of new dealers for the Bamar Range in various countries. We believe these appointments will help reinforce our presence on the Market, and they will further enhance Bamar service to international customers, both technically and commercially.

Ionian Islands in Greece:

WAYPOINT SAILS AND RIGGING in
Lefkas

Corsica:

VOILERIE SUD CORSE SAIL in
Ajaccio

Azores:

BOAT & SAIL SERVICE in Ponta
Delgada

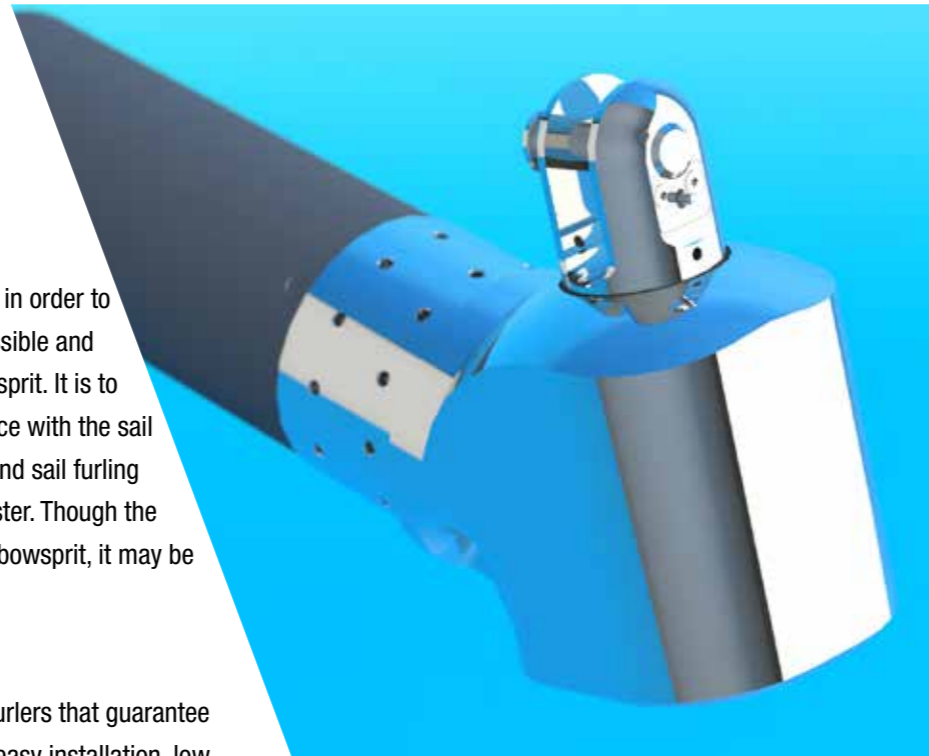
We would like to welcome these new dealers in the wide Bamar family.

BWSE

electric furler for bowsprit

The CODE BWSE furler has been designed in order to have the smallest overall dimensions possible and allow for an easy installation on any bowsprit. It is to be used on sailing yachts looking for performance with the sail positioned on the extreme bow. Its high speed and sail furling torque make the furling operation easier and faster. Though the system was originally intended to be used on a bowsprit, it may be easily fitted below deck.

Bamar presents this new line of electric Code Furlers that guarantee unique specifications, such as reduced weight, easy installation, low maintenance, reduced overall dimensions, thus improving comfort and safety onboard. Body and fork elements are made in 316 stainless steel to ensure the best resistance to marine conditions. At present, the CODE BWSE system can be supplied in two sizes that are identified by the stay max working load up to 20t. Combined with the special RollGen stay with tack swivel connection, these furlers allow you furl sails with free luff, such as the Gennaker.



CODE PE

electric furling pad eye

This furling Pad Eye has been developed combining technology and design. The evolution of technology in the sailing world grows more and more towards semiautomatic mechanisms which satisfy the demand for performance, reliability and quality.

Bamar presents this new line of electric Code Furlers that guarantee unique specifications, such as reduced weight, easy installation, low maintenance, reduced overall dimensions, thus improving comfort and safety onboard. Body and fork parts are made in 316 stainless steel in order to ensure the best resistance to marine conditions. Parts that are exposed on deck are mirror polished. At present, the CODE PE system can be supplied in two sizes that are identified by the stay max working load up to 20t.

Combined with the special RollGen stay with tack swivel connection, these furlers allow you furl sails with free luff, such as the Gennaker.



QUALITY

One of the main targets of the company is to ensure complete and constant customer satisfaction, to be reached by continuous Quality improvement. In this context, the need to ensure that all products that are being manufactured are in compliance with the required specifications, led Bamar to the development of a quality management system that has been certified in accordance with the standards ISO 9001 / UNI EN ISO 9001 : 2008 (SGS).

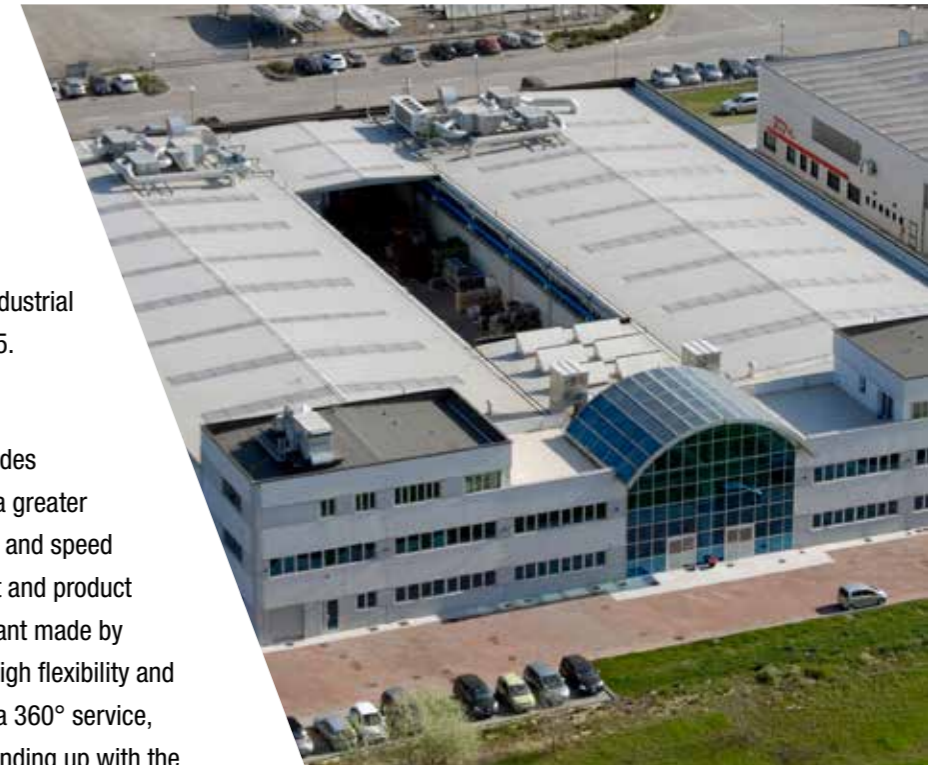
Materials, design and production processes together contribute to maintain a high level of Bamar product quality: in the design phase, we proceed with the creation of a FEA model; then, once the production phase with CNC machines is completed, we first inspect the correspondence of the item made with the original design. Finally, after the final product has been assembled, we carry out tests on the test bench: we check product compliance, no-load operation and with maximum working load. The entire production cycle, from design to manufacturing and assembly, to final bench tests, is carried out in Italy in our headquarters in Forli.



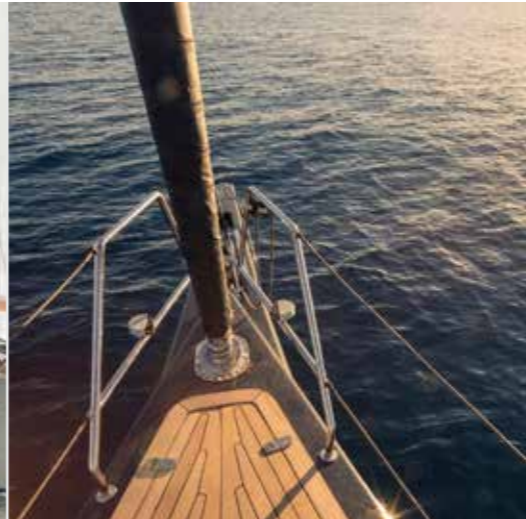
BAMAR FACILITIES

In July 2010, Bamar premises moved to the industrial district of Villa Selva Forli - Via F.lli Lumière, 45.

The new area of 18.000 square metres also includes the mechanical workshop, in order to guarantee a greater synergy between workshop and warehouse staff, and speed up production process, machining, assembly, test and product delivery. Bamar workshop boasts a production plant made by vanguard CNC machining centres that allow for high flexibility and production quality. Our company may thus grant a 360° service, starting from the mere client's requirement and ending up with the finished product.



REFERENCES



Bodrum Oguz Marin

40 m Ketch

GFI hydraulic foresail furlers & hydraulics

DSV Yachts

58m 3 alberi Mikhail S.

Vorontsov

GFI ss polished hydraulic furlers and in-masts furlers

Mylius

65' FD Oscar3

76' DS Grillo Parlante

NEW GFSE 12 and GFSE 16 s.s. electric flush-deck foresail furlers

Discovery Yachts

DY 67 #1 Tilly Mint

EJF electric foresail furling motorizations

HTEP Polska

Sunreef 74' #5 Obsession

Sunreef 74' #6 Diana

GFI hydraulic foresail furlers

Vismara Marine

V80 Nakupenda

V62 #2 Yoru

V62 #3 Wizard

MEJS electric flush-deck foresail furlers and hydraulics



Advanced Yachts

A80 #1 Apsaras

V66 #1

V66 #2

Flush deck foresail furlers and hydraulics

Aganlar Shipyard

32 m Gulet

Hydraulic backstay cylinders

HTEP Polska

Sunreef 74' #2 19th Hole

Sunreef 74' #3 Blue Deer

Sunreef 74' #4 Lucy Z

EJF electric foresail furlers

Southern Wind Shipyard

SWS 82 #1; #2; #3

SWS 94 #1; #2; #3

SWS 100 #7; #9; #10

SWS 100 #11; #12; #13

SWS 102 #1; #2; #4; #5; #12

Hydraulic cylinders and furlers

Yapluka

92' Mashua Blu

Complete maintenance of hydraulic foresail furlers

Perini Navi

37 m Ketch Carlotta

56 m Ketch Selene

52 m Ketch Jasali II

Complete maintenance of foresail furlers

ITALY RETAILERS

Our retailer network in Italy

Campania

Sea Office Snc	Napoli (NA)	info@seaoffice.com
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Emilia Romagna

South Sails Snc	Forlì (FC)	veleria@veleriasouthsails.it
Gaspari Srl	Cesenatico (FC)	gasparisrl@tiscali.it
Pier 12 Srl	Marina di Ravenna	acquisti@pier12.net
Sail Service	Marina di Ravenna	info@sailservice.it
Nautic One	Rimini (RN)	info@nauticone.it
Water & Wind	San Giovanni in Marignano (RN)	waterandwind@libero.it

Friuli Venezia Giulia

Nautica Sail Point Srl	Latisana (UD)	info@nauticasailpoint.com
Nautica Sail Point Srl	San Giorgio Di Nogaro	info@nauticasailpoint.com
Nautimarket Srl	Carlino (UD)	vendite@nautimarket.com
Motomarine B2C Srl	Barcola (TS)	shop2@motomarine.it
Wave Sailing Point	Trieste (TS)	info@wavesailing.it
Zadro Sails	Torviscosa (UD)	info@zadro.it

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Paride Nautica	Nettuno (RM)	info@paridenautica.com

Liguria

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Cantiere Zuanelli Snc	Padenghe sul Garda	info@zuanelli.it

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Welcome Sails Snc	Ancona (AN)	commerciale@welcomesails.it

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Gargano Yachting	Foggia (FG)	info@garganoyachting.it

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Lianti Rigging Service	Arzachena (SS)	+39 348 693857

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Sailing Team Srl	Siracusa (SR)	info@sailingteam.biz
Veleria Sonica Sails	Catania (CT)	sonicasails@subservice.it

Toscana

Top Service Sas	Firenze (FI)	lorenzonimario@gmail.com
Full Service Sas	Viareggio (LU)	info@fullserviceviareggio.it
Punto Arno Srl	Marina di Pisa (PI)	info@puntoarno.it
OSN Yacht Rigging	Montescudaio (PI)	info@osnrigging.com
EMS di Olivari e Tarlati snc	Porto Ercole (GR)	etrurmar@tin.it
Ship Marine Snc	Porto Ercole (GR)	shipmarinesnc@yahoo.com

Trentino Alto Adige

Acqua Service di Malfer Luca	Riva del Garda (TN)	info@acquaserviceriva.com
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Veneto

Sail & Rigging di Ciola Alberto	Caorle (VE)	info@sailrigger.it
SailTribe Rigging Service	Bardolino (VR)	dario@dalltribe.it

WORLDWIDE DISTRIBUTORS

Our worldwide distributors' network

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Argentina	Cruz del Sur Nautica	San Fernando	infomastiles@gmail.com
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Sint Maarten	FKG Marine Rigging and Fabricating N.V.	Phillipsburg	fkg-marine-rigging.com

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Norway	Southern Cross Spars AS	Høvik	southerncross.no
Poland	Maszy Jachtowe	Sopot	spars.pl
Portugal	Fofovelas Lda	Lagos	fofovelas@sapo.pt
Slovenia	Seaway Portoroz D.O.O.	Portoroz	seawayportoroz.com
Spain	Vasud	Barcelona	vasud.com
Switzerland	Bucher+Schmid Bootswerft Ag	Lucerna	bucher-schmid.ch
Turkey	Baran Group	Istanbul	baran-group.com
United Kingdom	IMP Enhancing Performance & Style	Royston	improducts.co.uk

Oceania

Australia	Boating Hardware	O'Connor	boatinghardware.com.au
New Zealand	Doyle Sails New Zealand Ltd	Avondale - Auckland	doylesails.co.nz



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